

Exyte AG at a glance

Bringing the future of technology to life

1. About Exyte

- Exyte is a global leader in design, engineering and construction delivering high-tech facilities, plants and factories.
- With a history of more than 100 years, we have developed a special expertise in controlled and regulated environments (see page 2).
- Exyte serves the most technically demanding clients in growth markets such as semiconductors, life sciences, and data centers across the full spectrum of services from consulting and design to managing turnkey solutions.
- Operating in more than 20 countries, Exyte is uniquely positioned to support clients locally and globally.
- In 2017, Exyte generated sales of approximately 2.4 billion euros, up from 2.1 billion euros in 2016 on a like-for-like basis, with over 4,800 highly experienced employees (by the end of the year 2017).
- Exyte is trending towards record performance in fiscal year 2018 with strong growth in the first nine months with sales of 2.6 billion euros.
- Exyte emerged from a re-grouping of the M+W Group in 2018. Exyte is a member of the Stumpf Group.

2. Executive Management Board



Dr. Wolfgang Buechele CEO since 2017

- More than 30 years of industry experience
- Previously: BASF, Kemira, Linde
- Chairman of the German Eastern Business Association, Chairman of the Supervisory Board of Merck and member of the Board of Directors of Kemira and Gelita



Wolfgang Homey CFO since 2014

- More than 20 years of industry experience
- Previously: Eurohypo (Deutsche Bank), Hochtief



Roberto Penno COO since 2017

- More than 30 years of industry experience
- Previously: Amec Foster Wheeler

3. Full scope of services



4. Strategic business segments

Advanced Technology Facilities



Semiconductor
Flat Panel Display
Photovoltaics
Batteries

Life Sciences & Chemicals



Pharmaceuticals & Biotechnology
Food & Nutrition
Consumer Care
Specialty Chemicals

Data Center



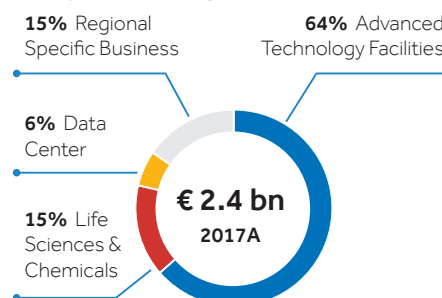
Cloud Computing
Enterprise
Co-Location
High Performance Computing

5. Strong financial performance

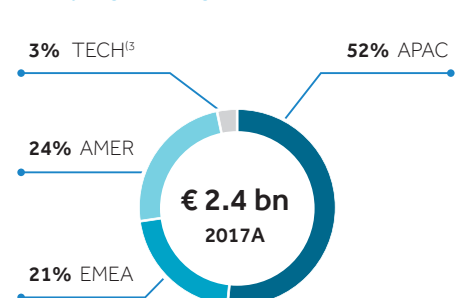
Key financial figures

	2017A	Change vs. 2016A	2018E Outlook	Change vs. 2017A
Order intake	€3.2 bn	+56 %	> € 4.0 bn	> +20%
Sales	€2.4 bn	+13 %	~ € 3.5 bn	~ +45%
Adj.EBIT ⁽¹⁾	€108 m	+25 %	> € 160 m	> +45%
Adj.EBIT% ⁽¹⁾	4.5 %			

Sales by business segment⁽²⁾



Sales by regional segment⁽²⁾



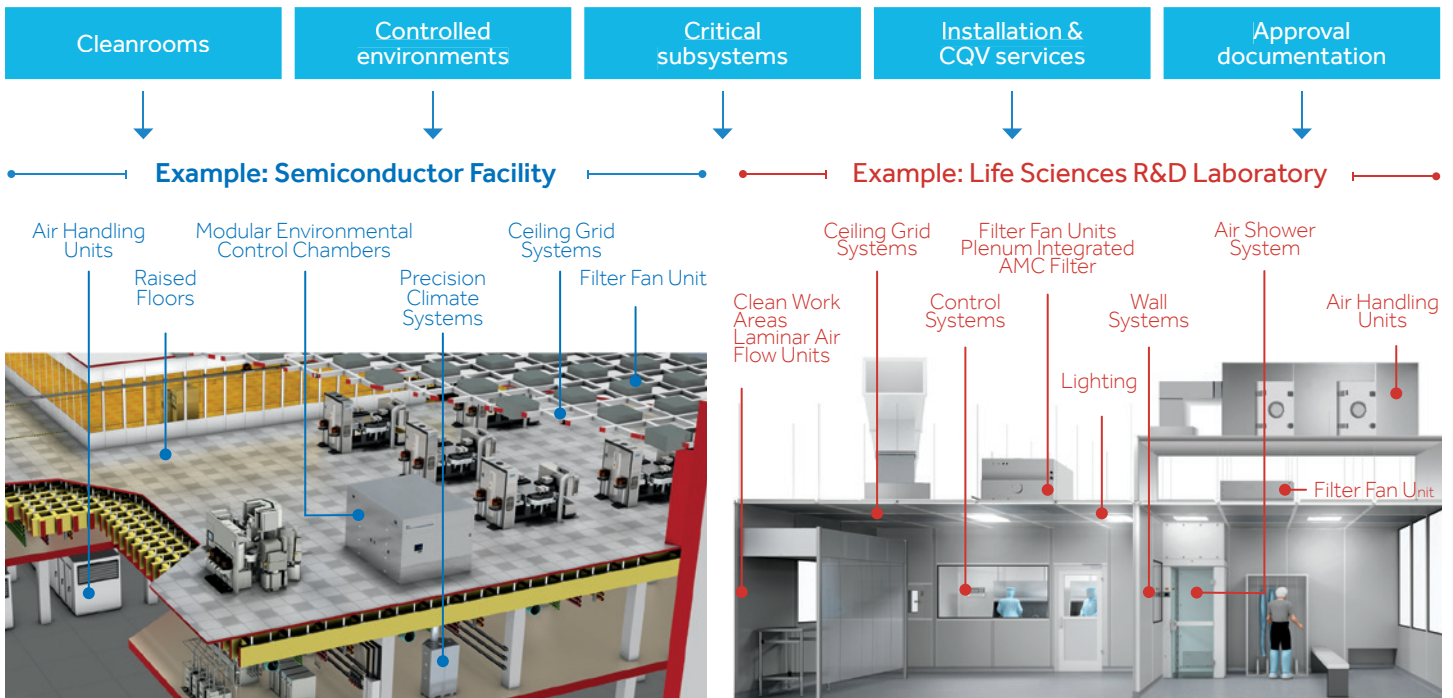
⁽¹⁾ EBIT excluding restructuring costs related to strategic realignment of the Company, costs relating to location closing and relocation costs, costs regarding capacity adjustments linked to optimization programs, profits or losses from lawsuits relating to legacy issues, profits or losses from disposal of assets, costs for other unusual or extraordinary events which are not normally recurring or not in the normal course of business.

⁽²⁾ Group totals post unallocated amounts and consolidation adjustments while percentages are shown prior to unallocated amounts and consolidation adjustments / consolidation-related reconciliation; net effect regional segment sales: (€26m), net effect business segment sales: €9m.

⁽³⁾ Exyte Technology (equipment)

6. Pioneer in cleanroom technology

50+ years of experience in ultra pure / clean air and sophisticated production environments ensure that manufacturing processes are productive, cost effective, clean, environmentally friendly and safe.



7. Selection of our clients



8. Exyte's strong foundation and value proposition



Exyte's Foundation



Your contact partner:

Katrin Neuffer
 Head of Corporate Communication
 and Investor Relations
 Tel: +49 711 8804-4062
 ir@exyte.net